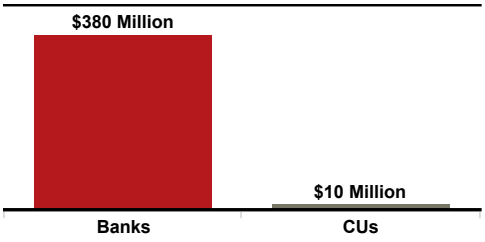
CUNA
Credit Union National Association

Legislative Affairs

New Jersey Median Asset Size By Institution Mid-Year 2013



New Jersey Credit Unions

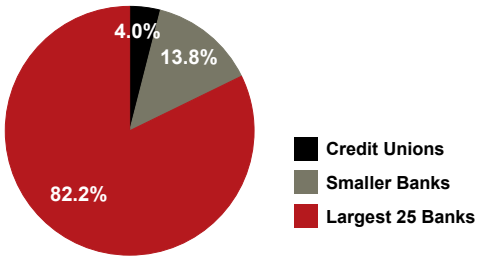
Number of credit unions headquarterd in the state:	199
Estimated number of credit union memberships in the state:	970,939
Memberships in credit unions headquartered in the state:	1,057,985

A small but significant presence in the community

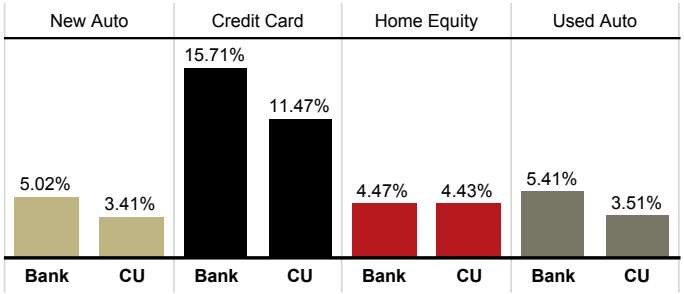
Credit unions represent a growing, but small segment of the state's financial sector. Banks control 96% of deposits in New Jersey. Big banks have aggressively expanded market share in the state and represent the biggest competitive challenge to the state's small institutions.

Out-of-state banks control 63% of deposits in the state - a share that has increased by 34 percentage points over the past two decades.

New Jersey Mid-Year 2013 Market Share



New Jersey Average Interest Rates



A better deal for consumers

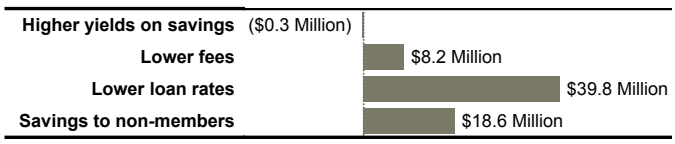
The lower credit union average new car loan rate shown in the graph results in a savings of $1,093 over the life of a 5-year car loan (assuming an average $30,000 amount financed).

A structural difference that produces big benefits

Credit unions are not-for-profit financial cooperatives and, unlike banks, have no shareholders demanding a market return on their investment. This structural difference allows credit unions to pass profits on to their member-depositors in the form of lower loan interest rates, higher yields on savings and fewer/lower fees.

2013 New Jersey Credit Union Financial Benefits

Benefits arise from Credit Unions providing:



Total Member Benefits $48 Million

Source: Census, NCUA, FDIC, Informa Research Services Inc. and CUNA's Economics and Statistics Department.